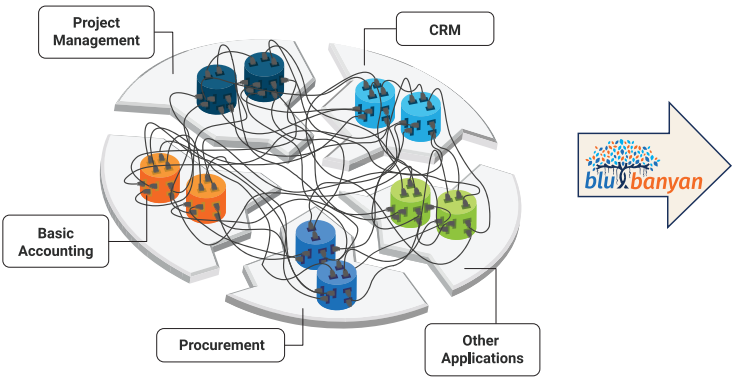
ACCELERATE YOUR BUSINESS

As companies grow, they typically cobble together a mix of software tools to address their needs, often resulting in a "hairball" of incompatible applications, duplicated functionality, and inability to scale profitably.



FOCUS ON GROWING YOUR BUSINESS, NOT TRYING TO RECONCILE CONFLICTING DATA FROM INCOMPATIBLE APPLICATIONS

Our Role

As an award-winning NetSuite Solution Provider and SuiteApp developer, Blu Banyan's SolarSuccess provides advanced solar-specific functionality based on industry leading practices. Blu Banyan staff have decades of experience across a broad range of industries - including decades in the solar industry - coupled with extensive NetSuite Certification, and active participation in key industry policy Working Groups.

Blu Banyan Solutions Are Designed & Implemented To:

- Enable Real-Time VISIBILITY Over the Whole Business
- Purchase, Track, Sell, Ship, and Invoice All IN ONE SYSTEM
- MANAGE Leads, Sales Quotas, Pipeline, and Commissions
- TRACK All Customer Interactions In One Place
- DRIVE & MONITOR Marketing Campaigns
- Provide REAL-TIME Inventory Data To Sales
- Enable On-Record TEAM COLLABORATION

CONTACT:
510-929-1075
sales@blubanyan.com
www.blubanyan.com

SOLAR SOLUTIONS

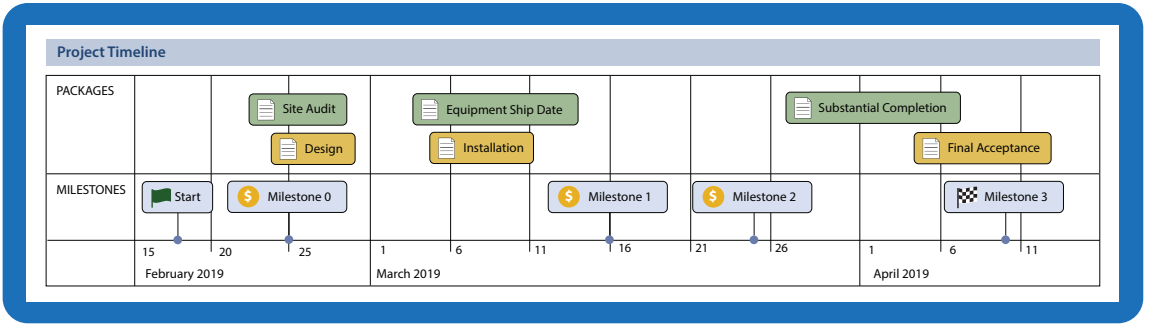
Blu Banyan's **SolarSuccess™** is the leading cloud-based management suite designed specifically for Solar Installers

ONE SYSTEM

Manages All Key Aspects of Your Solar Business

Powerful Team Chat and Collaboration

Easily customizable dashboards for every department and user provide **real-time, at-a-glance overview** of company operations. **Solar-specific project workflows**, task queues, pipelines, KPIs, alerts, and more. **Team collaboration and chat**, including with partners, vendors and customers, plus drag and drop file sharing, and creating and **assigning a task from within chat**. Available integrations include **field service automation**, distributor integration, dialers, e-signatures, **energy production monitoring**, AWS storage, **warehouse management**, custom training tools and content, payments, weather forecasting, lead generation and more.



Fast and easy project setup, with progress and sub-contractor task monitoring, **visual timelines**, on-record chat, and multiple built-for-solar financial templates.

ORACLE NETSUITE
PARTNER OF THE YEAR 2020
MICRO-VERTICAL SOLUTION PROVIDER PARTNER OF THE YEAR

blu banyan SolarSuccess™

Business Transformation
Leading practice solutions for measurable productivity gains across a range of company functions and solar market sectors.

CLOUD BASED

SolarSuccess + NetSuite Experts on Your Team

SolarSuccess is the premier application suite for **Solar Installers**, and the only end-to-end solution specifically developed for their operational needs.

Manage All Aspects Of Your Business On ONE SYSTEM	quickbooks	salesforce	SolarSuccess™ built on ORACLE NETSUITE
Accounting	✓	✗	✓
CRM	✗	✓	✓
Financial Management	✗	✗	✓
Supply Chain/ Inventory	✗	✗	✓
Team Collaboration	✗	✓	✓
Human Resources	✗	✗	✓
eCommerce	✗	✗	✓
SOLAR DASHBOARDS:	✗	✗	✓
Project Workflows	✗	✗	✓
Task Queues	✗	✗	✓
SLA Alerts	✗	✗	✓
ADVANCED DOCUMENT MANAGER:	✗	✗	✓
Drag & Drop	✗	✗	✓
Revision & Status Control	✗	✗	✓
Milestone Completion Triggers	✗	✗	✓
PROJECT MANAGEMENT:	✗	✗	✓
Visual Timelines	✗	✗	✓
Sub-Contractor Monitoring	✗	✗	✓
Solar Financial Templates	✗	✗	✓

ORACLE NETSUITE

Why Choose NetSuite?

NetSuite is the #1 selling cloud-based suite solution for business. With a global footprint of more than 22,000 companies and 40,000 customer organizations, NetSuite is 10 times bigger than it's nearest competitor.

Built directly for the cloud, NetSuite provides unmatched cross-department functionality to increase efficiency and lower costs. It's flexible, modular, mobile-enabled, and social. NetSuite uses a single database as the foundation for all suite applications. Whatever their level of permissions, all users work with the same data source to perform their jobs - from the CEO to the warehouse shipper, from sales and marketing staff to the CFO and project managers.

Blu Banyan was recognized by CIOAPPLICATIONS as one of the TOP 10 NetSuite Solution Providers of 2019

Our Clients

TITAN SOLAR POWER · chargepoint · SUNPRO · Buff · INTERPORT · HESTRA · PropLogix · PacificBASIN COMMUNICATIONS · SendUs Videos That Matter · THE LAUNDRESS NEW YORK · ALTAIR SOLAR · ANASTASIA Beverly Hills · infinity energy · NGS · BYU · momentum SOLAR · LESLIE'S POOL SUPPLIES SERVICE & REPAIR. · ARCADE · Klim · Creative Solar USA · SPO · LUCKY BRAND EST. 1990 · REVANT · keymark · LonghornSolar · vip·petcare · SOLSYSTEMS · CAMSOLAR · suncommon · BayWa r.e. renewable energy · KINECT SOLAR · Rumpl · Diligent · TRX · CARWASH SERVICES · WEST COAST SOLAR

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